

PROJECT SPARK

An opportunity to purchase the business and assets of a designer, manufacturer and supplier of advanced LED lighting solutions.

Opportunity

- An opportunity exists to purchase the business and assets of a multi service Company operating in the lighting solutions industry, serving both wholesale markets and bespoke project requirements
- The Company has a proven track record of successful installations incorporating wireless systems from industry leaders such as Casambi, Osram, and Silvair.
- The Company currently services approximately 100 customers, comprising wholesalers and contractors, with several hundred more identified in strategic target lists. Significant growth potential, with this supported by a pipeline of opportunities exceeding £6m.

Overview

- Two companies / brands servicing wholesale and project work. Trade terms in place with all national wholesalers
- Year ending 2025 turnover of £1.78m. 45% gross profit margin.
- £6m+ quote pipeline on CRM system.
- 100+ trade customers.
- Located in the Northwest.
- Extensive global supply chain data.
- Supplying to NHS, Warehousing/Manufacturing, Education, Commercial sectors and retrofit/recycle
- A recent cost reduction programme has lowered breakeven by 35%

- Interested parties will be required to sign a nondisclosure agreement (NDA) before further information is provided.

Financial Overview

Historical financial performance results of the Company are summarised below:

Historical P&L Performance

£'000	YE 31 May 2024	YE 31 May 2023
Revenue	2,129	2,567
Gross Profit	917	962
Net Profit	(206)	2,079

Historical Balance Sheet Summary

£'000	YE 31 May 2024	YE 31 May 2023
Fixed Assets	46	50
Current Assets	1,271	2,063
Liabilities	(1,061)	(1,576)
Net Assets / (Current Liabilities)	301	537

Expressions of Interest

For Further Information

Further information is available upon completion and return of a Non-Disclosure Agreement (NDA), which is available on request. Enquires should be directed in the first instance to:

Name

E. stephen.milner@eddisons.com

Important Notice

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