



Acquisition opportunity

Project LiveWire

April 2026

Opportunity to acquire a Global Information Technology Deployment Specialist.

Our client is advising the Group through an accelerated sale process following a short-term liquidity shortage.

The opportunity

The Group is a global information technology deployment specialist that helps businesses confidently navigate their digital journeys from datacentre, network, cloud and security deployments to industry-leading managed services and secure cloud transformation.

The Group is expert in single and multi-country information technology deployment services covering contracting, procurement, vendor management, import / export and logistics management.

The Group faces a short-term liquidity shortage, and our client has been appointed to run an accelerated sale process.

The secured debt of the Group is held between a Private Equity sponsor and a bank. Our client would be happy to work with a buyer's bank to explore refinancing or support a buyer in finding an appropriate lender.

Key points

The Group has built long-term relationships with key customers and successfully transitioned to offering a greater mix of higher margin professional services, alongside reseller and support services revenue streams.

The Group has 19 highly skilled and experienced employees who have delivered over 300 projects in over 100 global locations.

Revenue is expected to grow by 10% CAGR from £6.0m in FY25 to £8.0m in FY28.

Historically, the Group has made c. £500k annual operating EBITDA, before private equity sponsor oversight costs. Recent challenges related to a significant cancelled contract have affected results in FY25 and into FY26 and led to the current liquidity shortage.

The Group expects to return to a growth trajectory during the current year, and FY27 operating EBITDA is forecast to be £664k, supported by a strong pipeline of work.

Expression of interest

Offers, along with supporting proof of funds of at least £250,000, are required no later than 5pm on Thursday 16th April 2026.

Offers are invited for the business and assets of the Group on an accelerated basis however our preference is to deliver a sale of the shares in the business.

Interested parties will be required to sign a non-disclosure agreement (NDA).

Further information

Further information is available upon completion and return of a non-disclosure agreement (NDA), which is available on request.

Enquiries should be directed in the first instance to:

Kevin McAndrew

E: kevin.mcandrew@eddisons.com

Important notice

The information above has been supplied by our client and should not be relied upon as statements or representations of fact or warranties of any kind. BTG Eddisons, its partners and employees shall not be responsible for any error, omission or misstatement. Neither we nor our client accept any responsibility whatsoever in respect of these particulars, which are simply offered as a general indication to parties who may be interested.

This firm is not authorised under the Financial Services and Markets Act 2000 but we are able in certain circumstances to offer a limited range of investment services to clients because we are licensed by the Institute of Chartered Accountants in England and Wales. We can provide these investment series if they are an incidental part of the professional services which we have been engaged to provide.

P&L overview (base case)

£000 YE 31 Dec	FY24A	FY25A	FY26O	FY27F
Revenue	10,448	5,993	6,383	7,596
Direct costs	(7,639)	(3,775)	(4,615)	(5,459)
Gross profit	2,809	2,218	1,768	2,137
Overheads	(2,372)	(2,197)	(1,900)	(1,473)
Operating EBITDA	437	22	(132)	664
Gross profit %	27%	37%	28%	28%
Operating EBITDA %	4%	0%	-2%	9%

Find out more at www.eddisons.com

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